



Towards a Business Services Joint Powers Authority for Santa Clara County Direct Service Districts

Matthew Tinsley Champions for Leadership June 12, 2012

Santa Clara County $\underbrace{\underbrace{\delta}}_{\Psi}$ Office of Education



1. Goals

Outline

- 2. Accomplishments
- 3. Key Learnings
- 4. Acknowledgements
- 5. Questions?



Project Goals

 To study how other COEs support business services in small districts

 To support development of a business services JPA in Santa Clara County



Personal Goals

• To understand the relationship between the COE and the districts we serve through DBAS

• To build relationships with future leaders in other branches

Accomplishments

- Interviewed school business leaders from four counties
- Analyzed data suggesting that small districts in Santa Clara County are less efficient than larger districts
- Created JPA materials and presented them to district superintendents

Accomplishments

 Spent many hours learning from DBAS staff how the COE supports district business operations (QSS! SACS codes! Garnishments! Warrants!)

• Built relationships across the organization

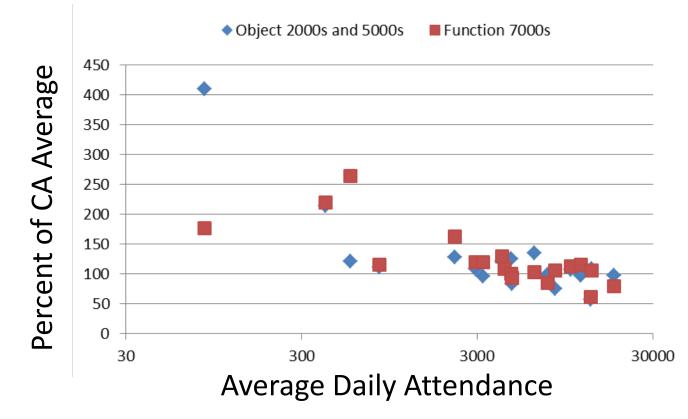


There is no set definition of "district efficiency" – must use multiple measures to get a reliable answer.





In Santa Clara County, smaller districts seem less efficient, using either measure of efficiency.

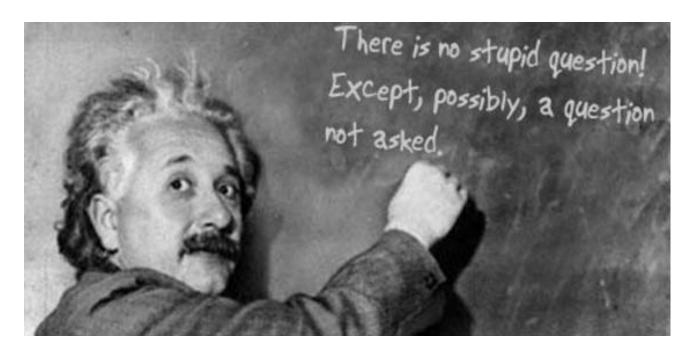


Creating a business services JPA is as much about timing and politics as it is about fiscal benefits.





Never be afraid to ask dumb questions - people in education are happy to teach.



It's a small world – if people outside the COE don't know you or your boss then they know the name of your Branch head. This is a good thing.



Leaders in education are (usually) good people interested in developing their staff.



Acknowledgements



Super-duper cutest couple

Thanks to my boss who volunteered me for the program ...

... and to my mentor who kept it fun.

Can I answer any questions for you?

